



## SANSOM PARK ECONOMIC DEVELOPMENT CORPORATION

### Regular Session Meeting Agenda November 5, 2014 – 2:00 p.m.

Notice is hereby given of a Regular Meeting of the Sansom Park Economic Development Corporation to be held on Wednesday, November 5, 2014, at 2:00 p.m. in the City Council Chambers located within the building at Sansom Park City Hall, 5705 Azle Avenue, Sansom Park, Texas, 76114, for the purpose of considering the following agenda items:

1. **Call To Order And General Comments**
2. **Discuss, Consider And Act On Approval Of The Minutes From The September 17, 2014 Meeting**
3. **Discuss, Consider and Act Regarding Improvements To El Paseo.**
4. **City Administrator Update.**
5. **Consultant Update.**
6. **Next Meeting Is Scheduled for Wednesday, December 3, 2014.**
7. **Adjournment.**

*The Sansom Park Economic Development Corporation reserves the right to adjourn into Executive Session during the course of the meeting to seek legal advice from its attorney regarding any item on the posted agenda as authorized by Section 551.071 of the Texas Government Code.*

#### **Certification**

**I hereby certify that the above notice was posted on the bulletin board, at the Sansom Park City Hall, 5705 Azle Avenue, Sansom Park, Texas, 76114, on Friday, October 31, 2014 and remained so posted at least 72 hours before said meeting was convened.**

Mary Beth Thomas, City Secretary

|  |
|--|
| Certification of Notice of Meeting was removed on _____, 2014<br>at _____ a.m./p.m. by _____ |
|--|



**The City of Sansom Park  
4B Economic Development Corporation  
Regularly Scheduled Meeting Minutes  
September 17, 2014 – 2:00 p.m.**

**Economic Development Board Members Present:**

Jack Thompson, Director  
Coy Hart, Board Member  
Hector Lerma, Board Member  
Crystal Harris, Board Member  
Kenny Russell, Board Member

**Economic Development Board Members Absent:**

Jim Barnett, Jr., President

**Staff present:**

Greg Hutson, City Administrator  
Ron Douglas, Director of Community Development  
Mary Beth Thomas, City Secretary

**1. CALL TO ORDER AND GENERAL COMMENTS**

Jack Thompson, Director, called the Regular Session meeting of the Sansom Park 4B Economic Development Corporation to order at 2:05 p.m. and announced a quorum present.

**2. CONSIDER AND ACT ON THE MINUTES FROM THE JULY 2, 2014 MEETING.**

Board Member Hart made a motion to approve the minutes. Board Member Harris seconded the motion.

***Motion Carried – 5-0.***

**3. DISCUSS 2014 EDC BUDGET.**

After discussion Board Member Harris made a motion to approve the budget. Board Member Hart seconded the motion. The vote was as follows:

***Ayes:*** Board Members: Harris, Russell, Lerma and Hart

***Nays:*** None

***Abstention:*** Director Jack Thompson

***Motion Carried - 4-1***

**4. DISCUSSION OF NEW BOARD MEMBER.**

After a brief discussion, Director Thompson asked that any names be submitted to him or City Administrator, Greg Hutson for review. This item will be on the agenda for the next meeting.

**5. CITY ADMINISTRATOR UPDATE**

Greg Hutson, City Administrator, presented his update.

**6. CONSULTANT UPDATE**

Jack Thompson, Director, presented his update.

**7. NEXT MEETING SCHEDULED FOR OCTOBER 1, 2014**

**8. ADJOURN**

*The meeting adjourned at 2:40 p.m.*

**PASSED AND APPROVED ON THIS \_\_\_\_\_ DAY OF \_\_\_\_\_, 2014.**

**APPROVED:**

\_\_\_\_\_  
Jim Barnett, Jr.,  
President

**ATTEST:**

\_\_\_\_\_  
Mary Beth Thomas  
City Secretary



*City of Sansom Park Economic Development Corp.*

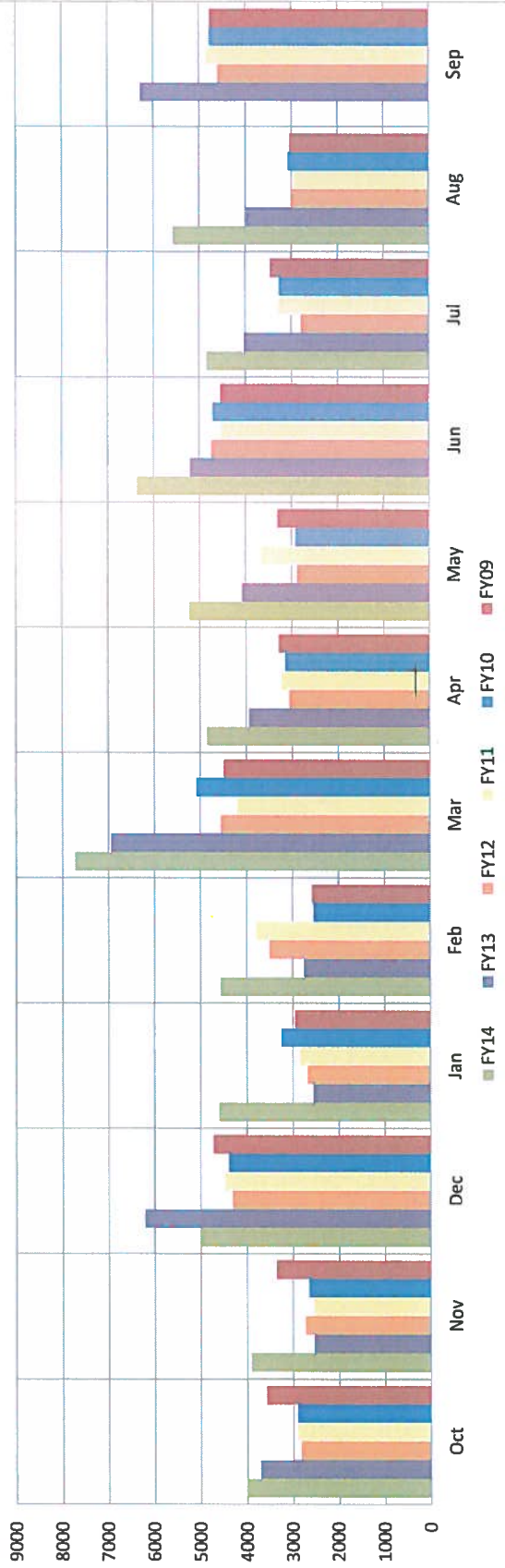
**Treasury Reports**

**For the period ending October 31, 2014**

# EDC Bank Report

|  |           |                         |
|--|-----------|-------------------------|
| <b>09/12/2014 Balance</b>                      | \$        | <b>89,310.74</b>        |
| <i>Less Expenditures:</i>                      |           |                         |
| Check #1296 - Ron Douglas (Hwy 199 Grass Seed) | \$        | (60.60)                 |
| Check #1297 - Orasi -(October)                 | \$        | (3,333.00)              |
| Check #1298 - American National                | \$        | (10,094.88)             |
| <i>Add Deposits/Revenue:</i>                   |           |                         |
| August Sales Tax                               |           | <u>5,567.51</u>         |
| <b>10/31/2014 Balance</b>                      | <b>\$</b> | <b><u>81,389.77</u></b> |

## EDC Sales Tax Comparison (Compared by fiscal year)

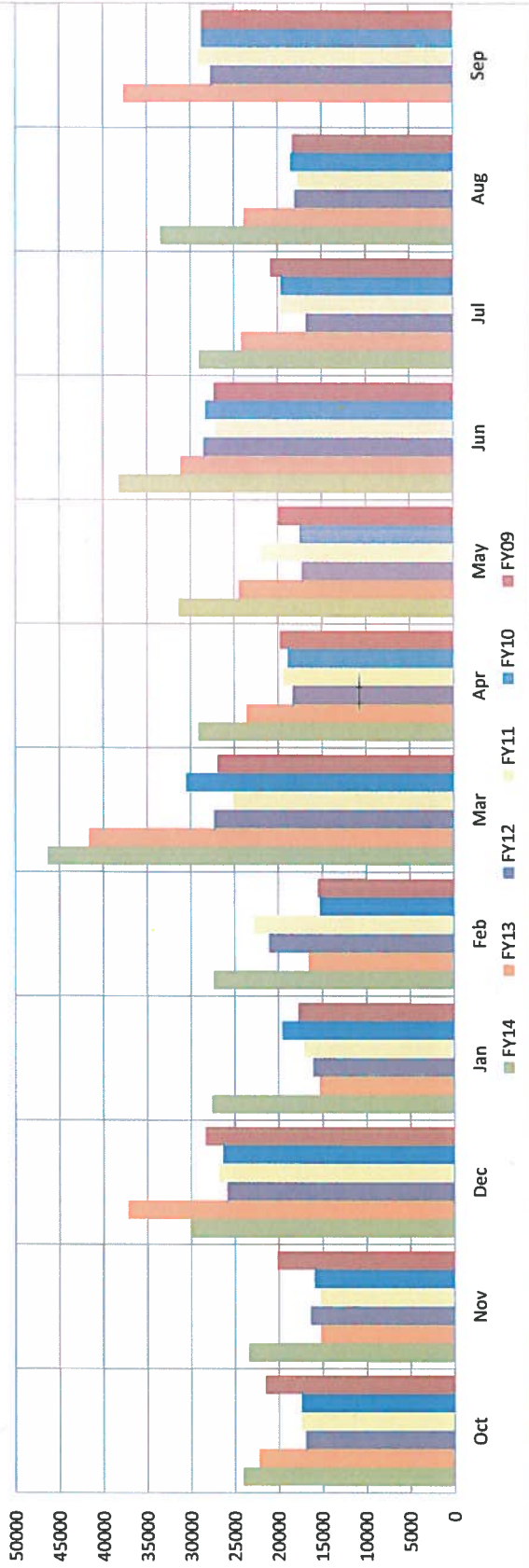


On October 10, 2014 the EDC received a sales tax payment for August 2014. The EDC received \$5,567.51 compared to \$3,978.60 received for August 2013. This represents a \$1,588.91 or a 39.94% increase from the previous year period. Fiscal YTD sales tax payments equal \$56,696.04 compared to \$45,937.52 received during fiscal YTD 2013 representing a \$10,758.52 or a 23.42% increase in fiscal YTD sales tax receipts.

| Fiscal Year   | 2014             | 2013             | 2012             | 2011             | 2010             | 2009             |
|---------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Oct           | 4,018.47         | 3,716.00         | 2,822.80         | 2,914.80         | 2,907.27         | 3,595.64         |
| Nov           | 3,910.68         | 2,537.69         | 2,728.81         | 2,548.22         | 2,654.00         | 3,368.41         |
| Dec           | 5,009.30         | 6,205.89         | 4,305.35         | 4,475.09         | 4,385.91         | 4,723.97         |
| Jan           | 4,601.60         | 2,554.28         | 2,678.23         | 2,847.44         | 3,259.15         | 2,959.00         |
| Feb           | 4,566.27         | 2,762.11         | 3,510.81         | 3,794.49         | 2,547.57         | 2,581.67         |
| Mar           | 7,729.51         | 6,947.24         | 4,549.50         | 4,190.20         | 5,082.32         | 4,490.42         |
| Apr           | 4,850.31         | 3,935.43         | 3,053.02         | 3,233.79         | 3,147.43         | 3,294.91         |
| May           | 5,231.53         | 4,073.00         | 2,878.99         | 3,668.97         | 2,921.64         | 3,320.27         |
| Jun           | 6,374.92         | 5,195.28         | 4,744.00         | 4,524.34         | 4,707.66         | 4,544.06         |
| Jul           | 4,835.94         | 4,032.00         | 2,792.36         | 3,297.32         | 3,269.33         | 3,472.68         |
| Aug           | 5,567.51         | 3,978.60         | 3,005.22         | 2,951.02         | 3,081.30         | 3,047.86         |
| Sep           | 6,276.46         | 6,276.46         | 4,600.35         | 4,865.48         | 4,780.85         | 4,776.82         |
| <b>Totals</b> | <b>56,696.04</b> | <b>52,213.97</b> | <b>41,669.42</b> | <b>43,311.16</b> | <b>42,744.42</b> | <b>44,175.70</b> |

| FY14      | FY13      | I/D    |
|-----------|-----------|--------|
| 56,696.04 | 45,937.52 | 23.42% |

General Fund Sales Tax Fiscal Year Comparison (Includes EDC & Streets)



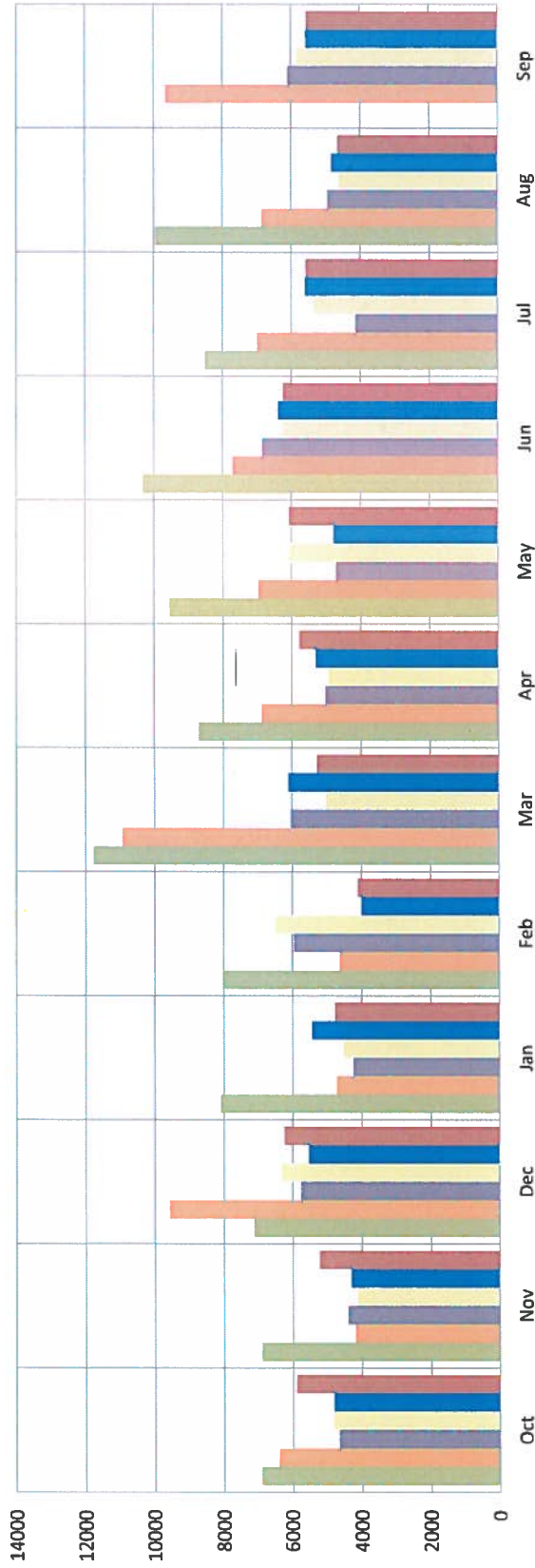
On October 10, 2014 we received a sales tax payment for August 2014. The City received \$33,405.06 compared to \$23,871.57 received for August 2013. This represents a \$9,533.49 or a 39.94% increase from the previous year period. Fiscal YTD sales tax payments equal \$340,176.07 compared to \$275,625.11 received during fiscal YTD 2013 representing a \$64,550.96 or a 23.42% increase in fiscal YTD sales tax receipts.

| Fiscal Year   | 2014              | 2013              | 2012              | 2011              | 2010              | 2009              |
|---------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Oct           | 24,110.79         | 22,295.98         | 16,936.79         | 17,488.80         | 17,443.64         | 21,573.82         |
| Nov           | 23,464.09         | 15,226.15         | 16,372.88         | 15,289.30         | 15,924.00         | 20,210.45         |
| Dec           | 30,055.77         | 37,235.34         | 25,832.07         | 26,850.55         | 26,315.45         | 28,343.83         |
| Jan           | 27,609.59         | 15,325.69         | 16,069.36         | 17,084.62         | 19,554.87         | 17,754.02         |
| Feb           | 27,397.61         | 16,572.65         | 21,064.83         | 22,766.93         | 15,285.40         | 15,490.01         |
| Mar           | 46,377.03         | 41,683.45         | 27,297.02         | 25,141.22         | 30,493.89         | 26,942.54         |
| Apr           | 29,101.88         | 23,612.60         | 18,318.12         | 19,402.75         | 18,884.57         | 19,769.45         |
| May           | 31,389.09         | 24,438.00         | 17,273.91         | 22,013.82         | 17,529.84         | 19,921.63         |
| Jun           | 38,249.51         | 31,171.70         | 28,463.98         | 27,146.03         | 28,245.98         | 27,264.36         |
| Jul           | 29,015.65         | 24,191.98         | 16,754.17         | 19,783.36         | 19,615.95         | 20,836.05         |
| Aug           | 33,405.06         | 23,871.57         | 18,031.29         | 17,706.11         | 18,487.81         | 18,287.15         |
| Sep           |                   | 37,658.73         | 27,602.10         | 29,192.88         | 28,685.11         | 28,660.91         |
| <b>Totals</b> | <b>340,176.07</b> | <b>313,283.84</b> | <b>250,016.52</b> | <b>259,866.37</b> | <b>256,466.51</b> | <b>265,054.22</b> |

| FY14       | FY13       | YTD I/D |
|------------|------------|---------|
| 340,176.07 | 275,625.11 | 23.42%  |



Crime Control Sales Tax Fiscal Year Comparison By Month



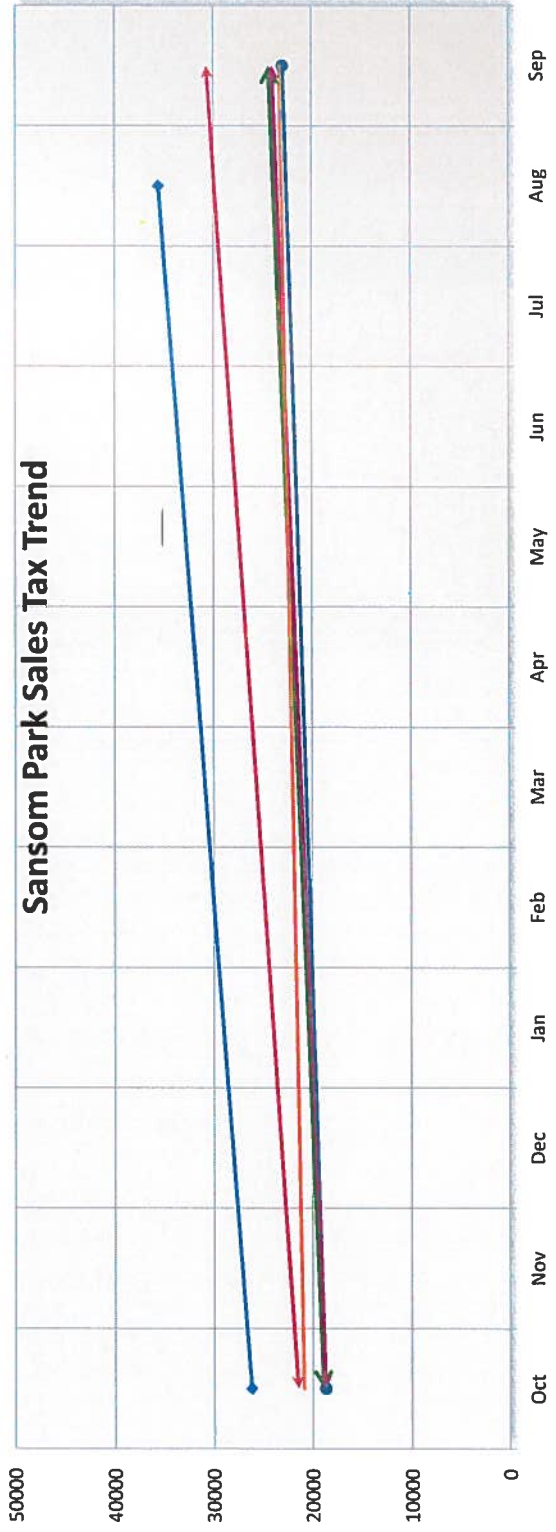
On October 10, 2014 the CCPD received a sales tax payment for August 2014. The City received \$9,953.90 compared to \$6,857.28 received for August 2013. This represents a \$3,096.62 or a 45.16% increase from the previous year period. Fiscal YTD sales tax payments equal \$95,974.88 compared to \$75,913.61 received during fiscal YTD 2013 representing a \$20,061.27 or a 26.43% increase in fiscal YTD sales tax receipts.

| Fiscal Year   | 2014             | 2013             | 2012             | 2011             | 2010             | 2009             |
|---------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Oct           | 6,925.62         | 6,413.59         | 4,663.79         | 4,821.71         | 4,803.97         | 5,894.92         |
| Nov           | 6,902.65         | 4,189.29         | 4,398.94         | 4,117.54         | 4,309.82         | 5,222.84         |
| Dec           | 7,139.20         | 9,584.72         | 5,759.77         | 6,331.19         | 5,540.80         | 6,240.38         |
| Jan           | 8,107.56         | 4,714.64         | 4,239.00         | 4,525.45         | 5,429.30         | 4,770.51         |
| Feb           | 8,030.30         | 4,640.59         | 5,961.07         | 6,499.03         | 3,980.41         | 4,100.57         |
| Mar           | 11,772.40        | 10,944.29        | 6,033.42         | 5,018.55         | 6,101.14         | 5,275.83         |
| Apr           | 8,724.97         | 6,890.38         | 5,024.26         | 4,940.13         | 5,307.93         | 5,779.98         |
| May           | 9,556.91         | 6,966.97         | 4,711.85         | 6,083.67         | 4,780.21         | 6,071.96         |
| Jun           | 10,338.00        | 7,718.25         | 6,855.98         | 6,272.71         | 6,394.51         | 6,236.43         |
| Jul           | 8,523.37         | 6,993.61         | 4,138.53         | 5,356.97         | 5,594.96         | 5,572.65         |
| Aug           | 9,953.90         | 6,857.28         | 4,948.70         | 4,624.02         | 4,831.51         | 4,649.32         |
| Sep           |                  | 9,653.71         | 6,093.85         | 5,849.90         | 5,576.51         | 5,558.32         |
| <b>Totals</b> | <b>95,974.88</b> | <b>85,567.32</b> | <b>62,829.16</b> | <b>64,440.87</b> | <b>62,651.07</b> | <b>65,373.71</b> |

| FY14      | FY13      | YTD I/D |
|-----------|-----------|---------|
| 95,974.88 | 75,913.61 | 26.43%  |



# Sansom Park Sales Tax Trend



FY14 FY13 FY12 FY11 FY10 FY09